



Inszone Insurance Services Announces Three Acquisitions, Poised for a Strong Finish to a Very Successful 2020

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SACRAMENTO, Calif.--(<u>BUSINESS WIRE</u>)--Inszone Insurance Services, a rapidly growing national provider of personal and commercial lines insurance, announced today the acquisition of Kelly-Naney Insurance Agency, Golden Ocean Insurance Center and Schaeffer Agency.

"We've had a busy week here at Inszone, and we are excited for the addition of all three agencies to the Inszone family," said Norm Hudson, CEO of Inszone Insurance. "Each of these agencies are key in our growth strategy across specific areas, states and markets."

Kelly-Naney Insurance Agency, becomes Inszone's 6th location in the state of California. Founded in 1988, the team at Kelley-Naney have been providing top notch service to customers in every part of California. Their strong roots in central California will prove key in Inszone's continued growth in the area. Following the transition, employees will continue operating out of the existing location in Fresno under the leadership of founders Lisa Naney and Steve Kelly.

Golden Ocean Insurance Center, becomes Inszone's first location in the city of Los Angeles. An agency with a strong Korean customer base, the acquisition of Golden Ocean Insurance Center helps Inszone expand further into the Korean market, hoping to build on the three decades of experience from the Golden Ocean team.

Schaeffer Agency, becomes Inszone's first location in the state of Colorado. Founded in 1952 by Jack Shaeffer and succeeded by son John Schaeffer, the Shaeffer Agency has been continuously run by the Schaeffer family with honesty, diligence and an unbeatable work ethic. The addition of the Schaeffer Agency expands Inszone's presence to five states which include California, Arizona, Nevada, Utah and now Colorado.

Inszone Insurance is expected to announce a number of important acquisitions in the upcoming months as it continues to build its national presence.

About Inszone:

Founded in 2002 and headquartered in Sacramento, California, Inszone is a full-service insurance brokerage firm which provides a broad array of property & casualty and employee benefits solutions. With a strong and experienced management team, Inszone continues to grow organically as well as through acquisition. With thirteen locations across California, Arizona, Nevada and Utah and Colorado, the company is looking to further expand regionally within the western United States. For more information about Inszone, please visit <u>www.inszoneinsurance.com</u>

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